

Microsoft Dynamics 365 Business Central

An all-in-one ERP business management solution that helps you connect your financials, sales, service, and operations to streamline business processes, improve customer interactions, and make better decisions.

Manage your financials

Make informed decisions

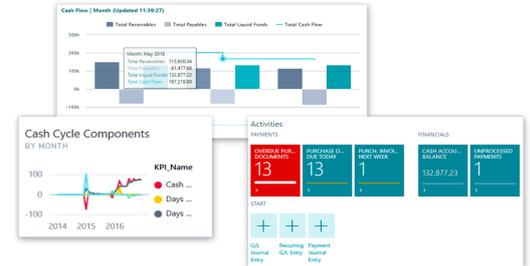
Connect data across accounting, sales, purchasing, inventory, and customer interactions to get an end-to-end view of your business. Chart financial performance in real time with built-in Power BI dashboards.

Accelerate financial close and reporting

Streamline accounts receivables and payables, and automatically reconcile accounts to close and report on financials quickly and accurately, while maintaining compliance.

Improve forecast accuracy

Refine financial forecasts by modeling and analyzing data across multiple dimensions. Customize reports using seamless Microsoft Excel integration.



Automate and secure your supply chain

Optimize inventory levels

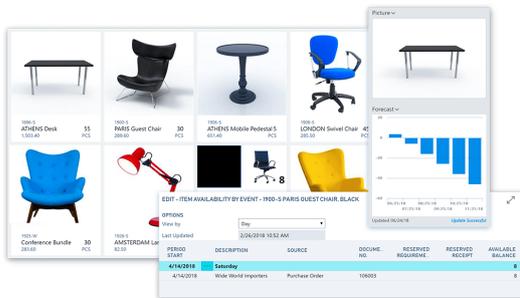
Use built-in intelligence to predict when and what to replenish. Purchase only what you need with dynamically updated inventory levels.

Avoid lost sales and reduce shortages

Maintain the right amount of inventory by automatically calculating stock levels, lead times, and reorder points. Suggest substitutes when requested items are out of stock.

Maximize profitability

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties. Prevent unnecessary or fraudulent purchases through approval workflows.



Sell smarter and improve customer service

Deliver value at every touch point

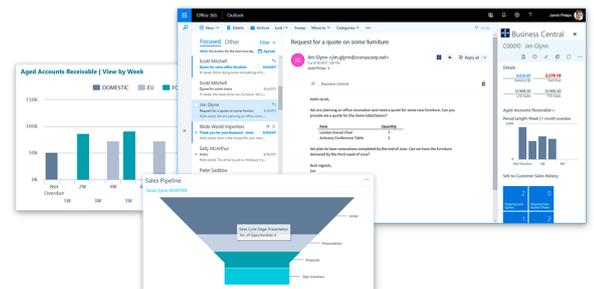
Prioritize sales leads based on revenue potential. Keep track of all customer interactions and get guidance on best upsell, cross-sell, and renewal opportunities throughout your sales cycle.

Boost sales productivity

Accelerate the quote to cash process. Act quickly on sales-related inquiries, manage service requests, and process payments—all from within Outlook.

Deliver exceptional service

Gain a comprehensive overview of your service tasks, workloads, and employee skills to effectively assign resources and accelerate case resolution.



The image shows a warehouse inventory management interface. It includes a table for 'WHSE - WAREHOUSE INVENTORY - 000000000' with columns for 'ITEM NO.', 'DESCRIPTION', 'UNIT', 'QTY', 'UNIT PRICE', 'TOTAL VALUE', 'RESERVED QTY', and 'NEEDED QTY'. It also shows a 'CHANGING' section with columns for 'ITEM NO.', 'DESCRIPTION', 'UNIT', 'QTY', 'UNIT PRICE', 'TOTAL VALUE', 'RESERVED QTY', and 'NEEDED QTY'.

Optimize your operations

Manage forecasting to fulfillment

Use sales forecasts and expected stock-outs to automatically generate production plans and create purchase orders.

Run your warehousing efficiently

Get a holistic view of inventory for efficient order fulfillment. Track every item transaction and movement by setting up bins based on warehouse layout and storage unit dimensions.

Reach optimal output levels

Calculate and optimize manufacturing capacity and resources to improve production schedules and meet customer demands.

